

ABCs of Practice Sustainability
Horsham Business Training Workshop
Wimmera Room - Horsham International Hotel
118 Baillie Street, Horsham Vic
Friday 28th and Saturday 29th July 2017

Speakers: Peter Larter (Larter Consulting)
 David Dahm (Health and Life)
 David Simpson (HR Melbourne)

Program Day 1

8.30 – 9.00am	Arrival and Registration	30 mins
9.00 - 9.15am	Welcome and acknowledgement of country RWAV – Tricia Rainer	15 mins
9.15 - 10.00am	Session 1: Introduction to the Business Training Program, and Setting Goals Peter Larter, Larter Consulting <ul style="list-style-type: none"> • Brownie Points • Pain points • Want to achieve etc. 	45 mins
10.00 - 10.15am	<i>MORNING TEA</i>	
10.15 - 12.15pm	Session 2: Strategic and Business Planning in General Practice Peter Larter, Larter Consulting	120 mins
12.15 - 12.45pm	<i>LUNCH</i>	
12.45 - 2.00pm	Session 3: Structuring your business and finances for maximum benefit David Dahm, Health and Life	75 mins
2.00 - 2.15pm	<i>AFTERNOON TEA</i>	
2.15 - 3.30pm	Session 4: Budget and cash flow management David Dahm, Health and Life	45 mins
3.30 – 3.45pm	Closing Remarks RWAV	15 mins

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Program Day 2

9.00 - 9.15am	Welcome and Recap Day 1 RWAV	15 mins
9.15 – 10.15am	Session 5: Marketing Peter Larter, Larter Consulting	60 mins
10.15 - 10.30am	<i>MORNING TEA</i>	
10.30 - 12.00pm	Session 6: Performance Management David Simpson, HR Melbourne	90 mins
12.00 - 12.30pm	<i>LUNCH</i>	
12.30 – 1.15pm	Session 7: Risk management and legal compliance Peter Larter, Larter Consulting	45 mins
1.15 – 1.30pm	Informal Discussion:	15 mins
1.30 – 3.00pm	Session 8: Performance Management David Simpson, HR Melbourne	90 mins
2.30 - 2.50pm	General Discussion Learning reflection and next steps Peter Larter, Larter Consulting	20 mins
2.50 - 3.00pm	Closing remarks , evaluations and certificates	10 mins